


INSIGHTS

OCTOBER 2018

Quarterly News & Happenings from **axway** 

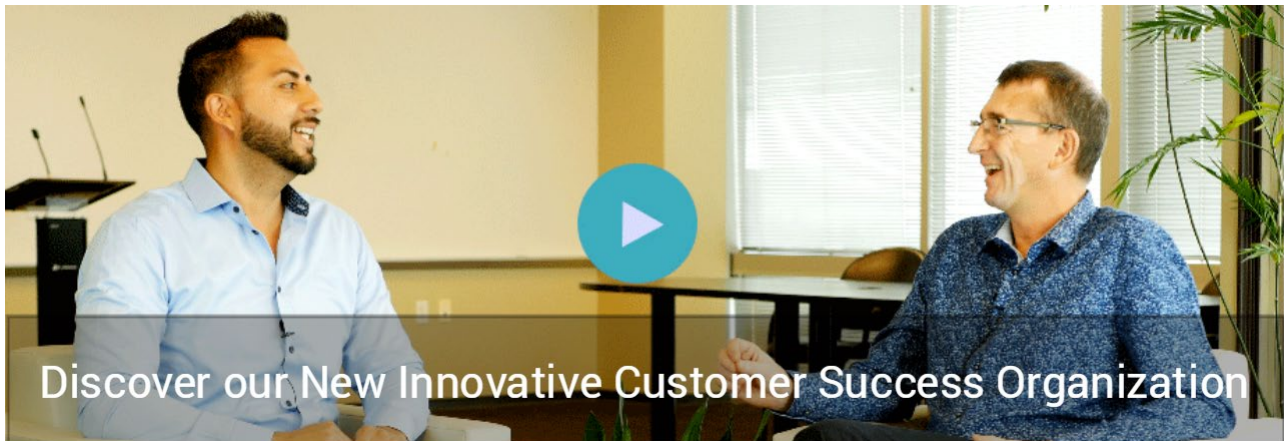
Axway Greater China has offices in Beijing, Shanghai and Hong Kong. 25 staff and partners to look after 1.4 billion population in one time zone. We have achieved great success in Q3 by winning the first API Cloud deal in HGC HK, BMW China and two Banks in Taiwan by partner Galaxy. More deals to come in Q4.

Regards,



Jimmy Ong

VP Sales and Operations, Greater China [in](#)





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