

# Axway Corporate Overview



Our award-winning products, solutions and services enable the business-critical transactions required to accelerate performance within and among enterprises – while providing management, security and governance on interactions throughout business networks.

Axway (NYSE Euronext: AXW.PA), the Business Interaction Networks company, is a software company with more than 11,000 customers in 100 countries. For more than a decade, Axway has provided leading organizations around the world with proven technology solutions that integrate, manage, secure and govern the business-critical interactions that accelerate enterprise performance. Our award-winning solutions span business-to-business integration, managed file transfer, business operations monitoring, process management, and email and identity security — offered on premise or in the Cloud with professional and managed services.

Axway enables enterprises to adapt and respond to rapidly changing market conditions, including burgeoning regulatory compliance, globalization, industry standards & protocols and service level agreements. Our breadth of technology paired with our depth of governance capabilities speeds and secures business interactions, both within and outside the enterprise, by optimizing the way information is moved, managed and protected. Powered by Axway Synchrony™ — a multi-enterprise service-oriented framework — Axway enables customers to integrate and complement their existing infrastructures using a “start anywhere, use anything” service model.

## Company

Axway – NYSE Euronext: AXW.PA

## CEO

Christophe Fabre

## Corporate Headquarters

Phoenix, Arizona, USA

## Mergers & Acquisitions

Acquired Viewlocity, Inc. in Europe, Asia, and US, 2002

Merged with Cyclone Commerce, 2006

Acquired Atos Origin's B2B Business Unit in Germany, 2007

Merged with Tumbleweed Communications, 2008



## Industries

Axway has deep expertise and a proven track record serving a number of industries, including:

- Financial Services
- Automotive
- Manufacturing
- Consumer Packaged Goods
- Retail
- Healthcare
- Life Sciences
- Technology
- Transportation & Logistics
- Government & Public Sector

Axway customers rely upon complex networks of customers, banks, vendors and partners to get business done. They use Axway technology to manage, secure, and optimize business transactions – across all industries, in every part of the world. We partner with our customers to provide comprehensive solutions to their most complex challenges, helping them achieve complete governance in their environments and success in business initiatives.

## The Axway Offering

Axway's comprehensive enterprise software solutions include Business-to-Business (B2B) for automating and integrating supply or value chain activities; Managed File Transfer (MFT) for secure, auditable, and easy-to-manage B2B, application-to-application (A2A), and ad hoc information exchange within existing infrastructures; Integration for orchestrating end-to-end enterprise application integration and data exchanges, both within and outside your organization; and Email & Identity Security to safeguard inbound and outbound email traffic, simplify file attachment management, prevent data loss, and ensure compliance with corporate policies and government regulations

Axway's breadth of services and layers of governance enable business and IT leaders to seize and capitalize on change as it happens, through:

- A highly flexible solutions framework that rapidly integrates and connects cross-business applications, processes and industry services within and outside the enterprise, effectively extending an organization's existing infrastructure.
- A set of pre-built solutions for the healthcare, life sciences, automotive, retail, manufacturing, government, and financial services markets – industries with highly collaborative business models and stringent industry and regulatory compliance requirements.
- Dynamic specialization capabilities that speed the delivery and minimize the cost of Business Interaction Networks by enabling interoperability among disparate technologies and standards.
- A network of more than 1,000 domain experts and service specialists — as well as a large network of partners — to deploy best practice solutions for business and IT executives.

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